

6 Top Things Why Successful People Became Successful

Successful people don't become successful from nowhere. There are some key elements that they know and use, and I have revealed these for you in this report. Keep reading!

Doing everything FAST

Doing everything super fast is the key if you want to make LOTS of money. It is OK to do everything slowly if you want to make some money, but if you want to make LOTS of money, then you must implement this advice.

If you execute tasks fast you will fail faster... You will make more mistakes... And as a result you will succeed faster!

You see, every time you make a mistake, you are getting closer to massive success. You see, recently, my PayPal account got frozen. That was, because I got an affiliate who used stolen credit card. I used DigiResults. Using DigiResults you have to manually approve affiliates.

I did everything fast while I was deciding which shopping cart to use and I chose DigiResults. I won't use them again, probably. I'll use Clickbank instead.

Now, if I spent too much time deciding on what shopping cart should I use, I would have spent more time. But know I made that decision fast. I know one person who spent 2 and a half months deciding on which shopping cart should he use. I did that in one day. I realised that it is not the best idea after 7 days. I jumped to Clickbank. Took only 8 days instead of 75 days.

Use 80/20 rule

Using 80/20 rule helps not only to get MORE done FASTER, but also increases your productivity dramatically.

To use this rule effectively, just apply this little trick: put a deadline on everything you do!

It really helps me to get MORE done FASTER. If I know that I need to create a product until tomorrow, I won't be spending my time doing such things as:

1. Trying to do everything perfectly
2. Doing low value tasks such as uploading everything to a server (I will definitely outsource that. You can get someone working for you just for \$2 per hour from Philippines)

So, I will do the tasks that ONLY I can do and which generate high value.

Concentrating almost exclusively on just one thing that works

This is the key element if you want to succeed. If you know how to write articles and generate lots of traffic, then why the heck should you try to generate traffic from social sites, paid advertising, search engines, videos?

Just do more what already generates results in your business and always try to TWEAK and improve it.

I know several people who are masters of pay per click advertising but know nothing about free traffic generating methods, such as article marketing.

I also know a person who generates traffic exclusively only from affiliates. He has built a powerful system and he still tweaks it and makes it better and that allows him to stand out from the crowd.

I hear you saying – “but you can’t put your eggs into one basket”. That’s true. If you get traffic from affiliates, you don’t get traffic from one affiliate. You get from 100.

If you use SEO, you don’t own just one site or use just one link building technique. You own a lot of sites and use many different link building techniques.

Master just one thing

It’s almost the same thing that we have just talked about, but I want to talk about it a little bit more.

In internet marketing you don’t need to be a master of many different things. Just pick one traffic generating strategy that you like and tweak and improve that. If you try to do many things at the same time these strategies won’t work as well as you expected. Just pick one strategy and become a master of it and you will gain a huge advantage, so the competition will be lower.

However, if you’re getting bigger and bigger you should consider learning a little bit about everything to find out how it works, but only if you are making lots of money and current strategies work on autopilot.

Multiple streams of income

You've probably heard this many times before. BUT, I am here not to tell you to build many streams of income. I am here to tell you that you need to build a stream of income and ONLY then add another stream... Don't try to build many income streams at once!

Got it?

And the most important...

In my opinion successful people become successful, because they are very CURIOUS.

Many people don't tell you this, but the fact is that I have learned much more about product launches when I was watching them, rather than I was studying products about product launches...

And I learned more about copy writing watching other people's sales pages rather than reading about copy writing...

In fact, I learned how to make money by watching and modelling what other people do rather than studying products on how to make money online...

You see, I was not making money online for a while. I was trying to implement all these techniques that I learned and I should say that I made a few bucks there and there.

But, I asked myself: "how the heck are these people making a lot of money online???"

The answer was really very simple. They were selling me all the stuff. They sell products.

So, I decided to start selling my own products. That's how I make money :)

So be curious. Watch what others are doing and ask yourself why are they doing this instead of this. Very soon you will find yourself enjoying watching TV commercials... because you are curious how they make money from these!

It's really interesting. A few years ago I never thought about waiting for the next commercial...